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**Blueprint LEADERSHIP**  
Building Organizations that Change the World

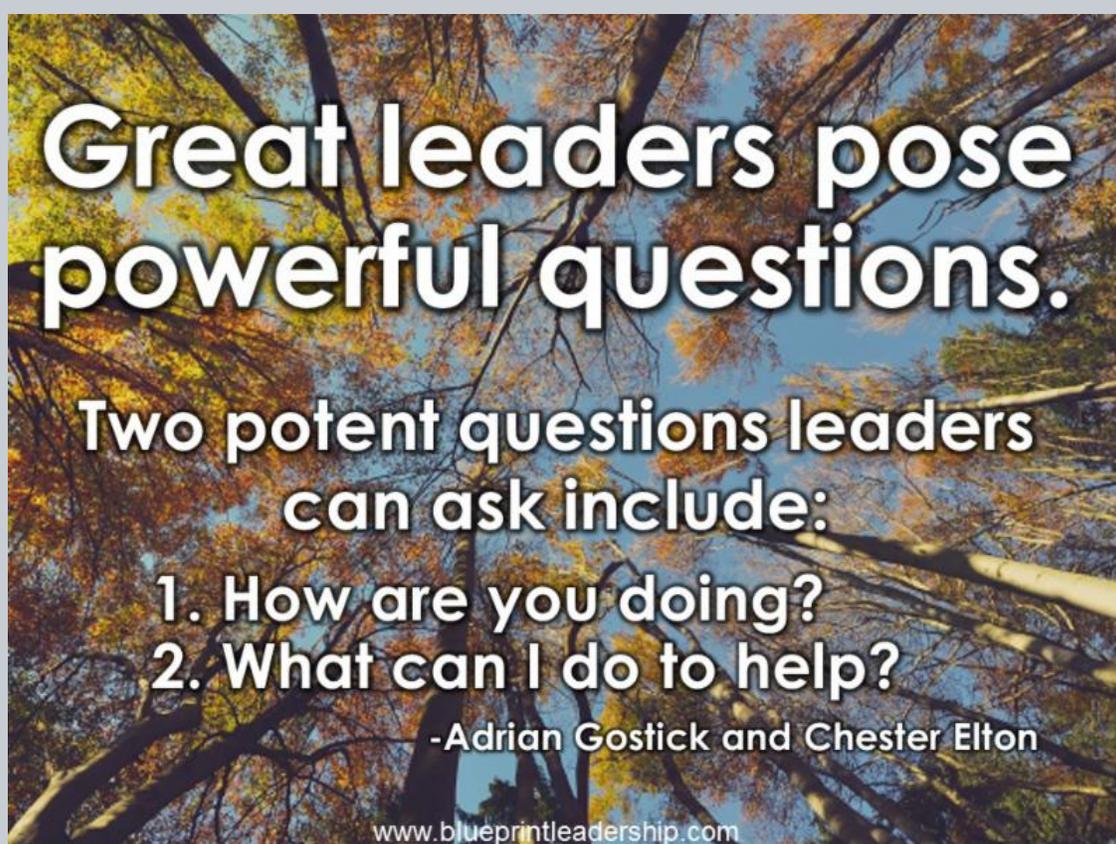
July 2016



Greetings!

This month's Blueprint for LEADERSHIP focuses on the skill of understanding and evaluating others! Great leaders intentionally strive to make others feel valued and understood. Check out our feature article, supplemental piece and book of the month below to learn more about this important leadership skill.

Thank you for your continued engagement with us in building Blueprint Leaders. We welcome your comments and love hearing from our readers.



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FEATURE ARTICLE - Understanding & Evaluating Others:  
Leave a Mark



[Click here](#) to learn how you can make a lasting impact by treating others the way they need to be treated.

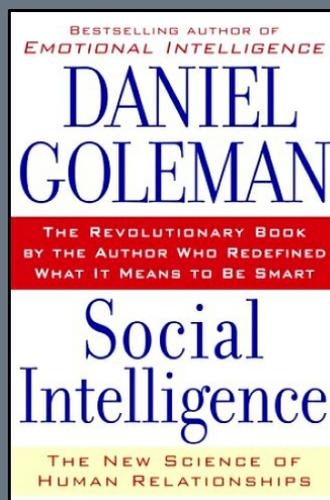
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**Relationship Management**  
*An excerpt from Katherine Prendergast*



[Click here](#) for 10 tips that will lay the foundation for stronger and healthier relationships in the workplace.

BOOK OF THE MONTH



[Social Intelligence: The New Science of Human Relationships](#)

Our reactions to others, and theirs to us, have a far-reaching biological impact, sending out cascades of hormones that regulate everything from our hearts to our immune systems, making good relationships act like vitamins-and bad relationships like poisons. We can "catch" other people's emotions the way we catch a cold, and the consequences of isolation or relentless social stress can be life-shortening.

*How can business leaders inspire the best in those they lead?*

We humans have a built-in bias toward empathy, cooperation, and altruism-provided we develop the social intelligence to nurture these capacities in ourselves and others.

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